



## Estimator- Job ID 00333509

Based in Budapest

**Honeywell** is the leader in gas detection, fire systems, personal protective equipment, building controls, home comfort and security, and scanning and mobility. Our products and solutions give customers the ability to capture more and better data faster and across a wireless landscape, improve productivity, safety, and security, drive better decision making, and reduce costs. We are at work in 150 million homes, 10 million buildings, 5,000 industrial facilities, and hundreds of gas and electric utilities worldwide. **People are our ultimate differentiator.** Bring your passion to a fast paced and professional work atmosphere.

### Are you curious about what this role implies?

- Compare the sales information to delivered information and provide guidance on factors to be used for competitive estimating of future jobs.
- Support Honeywell efforts to obtain or retain competitive position.
- Accurate and timely estimates which include scope, material and labor effort by skilled discipline.
- Early engagement with sales team to understand enquiry / RFQ properly to design and design suitable solution. Participate in official handover by consolidating all documentation in a timely and accurate manner as per the document management standard.
- Work on alternate solutions for the enquiry (if required)
- Obtain vendor quotes for all supplies and sub-contracted work. Work with the ISC organization to solicit bids from sub-contractors. Assist in finding potential strategic partners to reduce costs and increase efficiencies.
- Provides recommendations of alternative solutions to technical SMEs when proposed solution is cost prohibitive.
- Supports sales professionals, bid managers and customers during the technical requirement definition and solution development sales process steps.

### Then you should have:

- Technical degree (mechanical, electronic, industrial, telecom engineer is preferred)
- Preferably at least three years sales experience in a similar role
- Experience in HVAC business is preferred
- Medium to advanced language skills – English
- Open minded
- Good communicator
- Open for new challenges
- Positive thinking and taking own initiatives

### We are offering:

- Competitive salary package.
- Opportunity to develop as working with a complex, widely renowned, cutting-edge product portfolio.
- Long-term job and career opportunity in the dynamic team of a global, technology leader company.
- A wide range of trainings as well as necessary equipment to enable further high-level delivery to our partners.

**Should you be interested in growing your career in Honeywell, please check our site, for a full Job Description and send us your CV ([www.careersathoneywell.com](http://www.careersathoneywell.com)). Job ID 00333509**

**Great positions in good industries! Our technologies are changing the world! Be part of Innovation! Join us!**

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