

# Honeywell



## Account Manager II- Job ID 00332425

Based in Budapest

**Honeywell** is the leader in gas detection, fire systems, personal protective equipment, building controls, home comfort and security, and scanning and mobility. Our products and solutions give customers the ability to capture more and better data faster and across a wireless landscape, improve productivity, safety, and security, drive better decision making, and reduce costs. We are at work in 150 million homes, 10 million buildings, 5,000 industrial facilities, and hundreds of gas and electric utilities worldwide. **People are our ultimate differentiator.** Bring your passion to a fast paced and professional work atmosphere.

### Are you curious about what this role implies?

- Sell potable water, hydronic heating and HVAC product line for projects through supporting investors, installers, wholesalers and specifiers in the territory of West- Hungary.
- Maintain and develop relationship with investors, main contractors, installers, wholesalers, specifiers in order to improve Trade sales
- Contribute to the execution of the business plan
- Contribute in development of the sales strategy to grow trade business in compliance with the corporate policy from which a business plan is conducted.
- Organize the sales activities within the E&ES Trade product portfolio, define priorities. Control the progress and quality of the performance in the territory.
- Report periodically on the progress and results. Analyze market trends and make recommendations how to improve sales and account management.

### Then you should have:

- Preferably at least Bachelor degree related to the industry
- Preferably at least five years sales experience especially project and/or trade sales preferably in the hydronic heating, water, or HVAC business
- Good English language skills
- Driving license – B category

### We are offering:

- Competitive salary and an attractive benefits package
- Extensive training programs
- Career growth opportunities
- Experienced leaders to support your professional development
- Dynamic and international work environment

**Should you be interested in growing your career in Honeywell, please check our site, for a full Job Description and send us your CV ([www.careersathoneywell.com](http://www.careersathoneywell.com)). Job ID 00332425**

**Great positions in good industries! Our technologies are changing the world! Be part of Innovation! Join us!**

As an Equal Opportunity Employer, we are committed to a diverse workforce. For more information visit our website [www.honeywell.com](http://www.honeywell.com).  
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